Babcock Solar February 5th, 2018 Introduction for Brandon, VT

Conti Solar

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Conti Solar Introduction

- Proven Track Record Leading solar developer since 2007
- Over 100 projects installed, primarily in the northeastern US region
- 100 solar professionals across 10 states
- Environmentally Focused our projects make a difference
- Our employees are passionate about green energy and sustainability
- We do our part to reduce our region's carbon footprint
- Community Focused local support ensures project success
- Building stakeholder alliances with land-owners, community, government, and utilities
- We build long-term relationships for a successful long-term project
- Strong Corporate Values subsidiary of the Conti Group
- 110-year old family owned company
- Shared values of honesty, integrity, entrepreneurship, and environmental stewardship

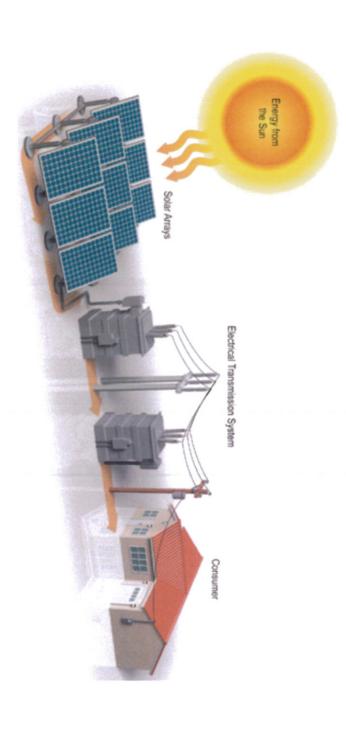


Vermont Renewable Goals

- 55% Renewable Energy Standard, one of the highest in the nation
- Particular focus on "Distributed Generation", defined as projects less than 5MW
- Standard Offer Program is a subset of RES, incentivizing smallscale Distributed Generation projects like Babcock Solar.



Overview of Solar PV Arrays



- Solar is now among cheapest forms of renewable energy
- Solar is "distributed", meaning it can be located close to customers, improving grid efficiency and reducing the need for large centralized power plants
- Solar technology is non-toxic, quiet, discrete, and not permanent



What Do PV Arrays Look Like?



Solar Racking on driven posts



Pad-mounted Inverter (DC to AC)

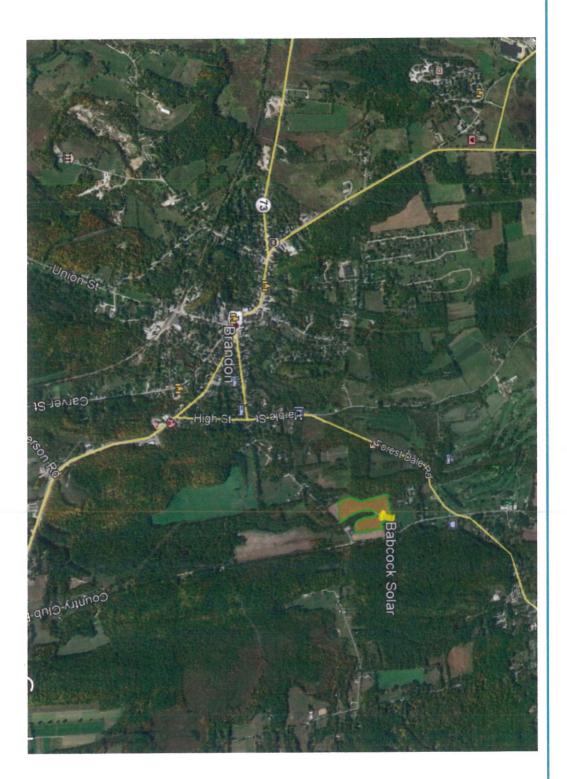


Otter Valley Solar Farm in Pittsford



Conti's Elizabeth Mine project in Stafford, VT

Babcock Solar - Location





Site Existing Conditions







Conti Solar

Babcock Solar Initial Site Plan





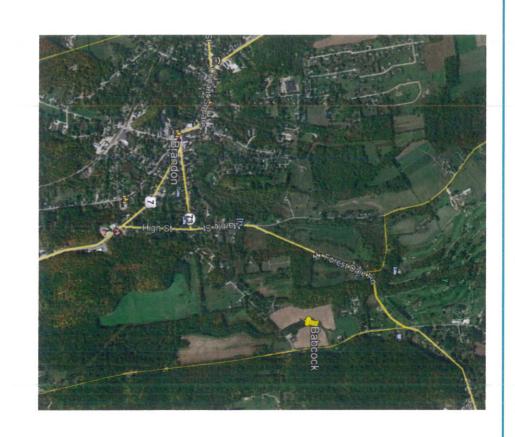
Babcock Solar - Overview

- 2.2MWac solar PV array we would like to bring to Brandon
- Babcock Solar will power 500 homes, or ~25% of Brandon
- This project will go a long way in helping Brandon meet its "netzero" energy goals, as laid out in the Town Plan.
- Awarded a Standard Offer contract under Vermont's RES
- Economic Benefits:
- 40-50 local jobs during construction
- \$8,800 in annual school taxes, and \$160,000 in municipal taxes over 25-year project life



Babcock Solar - Overview (cont.)

- Completed environmental and archaeological due diligence
- Aesthetics study has been initiated
- Favorable Feasibility Study received from GMP



Next Steps

- Continue public outreach
- Continue meetings with neighbors
- Incorporate town input
- File 45-Day Notice with PUC with preliminary plan
- File completed application with PUC



Solar Thank You

